NE	LI TECHE ADDADENS	ETHANGER BY BEEN			PAGE 532
	AGENCY REPORT - THEL	FINANCED BY PRESENT POLICY VE MONTHS THROUGH AUGUS	YALUES IT 1952		·
REGION R82 PITTSBURGH PA	REG				
DIST# DISTRICT NAME	AGENCY STATUS	AGENT NAME	PLACED POLICIES	MATĆHES	RATIO
548 BUTLER BR PA	027-1	LUCAS JOLEEN M	18.0	0	0.0%
	047-5	MARTINI ROBERT R	70.0	5	7.1%
<u> </u>	<u>049-4</u>	BADGER MATTHEN	50.0		1_1%
	050-1	RODGERS JEFFREY J	22.5	0	0.0%
	500-7	HERRMANN RONALD P	1.0	0	0.0%
<del></del>	823-2	FRIEDT JR WILLIAM G	56.0		
	824-3	WEIMER DANIEL	59.0	6	10.2%
	835-1	WETZEL SCOTT N	5.0	. 0	0.0%
	840-7	SLOMERS RONALD A	53.5	0	0.0z
	841-1	LESSNER DAVID W	57.0	5	8.8%
	842-4	KIGER BRIAN A	33.5	1	3.0%
<del></del>	843-7	HEST HALTER J	59,0		b.ox
	844~1	DYMKOSKI DAVID C	42.5	-1	2.47
	846-2	PHILLIPS JOSEPH S	33.5	, 5	14.9%
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	RBZ PITTSBURGH PA # DISTRICT NAME	AGENCY	STATUS	AGENT NAME	PLACED POLICIES	MATCHES	RATIO,
548	BUTLER BR PA	027-1		'LUCA'S JOLEEN M	21.0	0	0.0%
		041-5		MARSHALL JR RICHARD D	8.0	0.	0.0%
		0475		MARTINI ROBERT R	69.5	5	7.2%
		049-4		BADGER MATTHEW	. 85.5	1	1.2%
	- <del></del>	050-1		RODGERS JEFFREY J	23.5		0.0%
		500-7	_ <del></del>	HERRMANN RONALD P	1.0	. 0	0.02
		823-2		FRIEDT JR WILLIAM G	56.0	1	1.8%
		824-3		WEIMER DANIEL	57.5	5	8.72
		835-1		NETZEL SCOTT N	9.0		0.55.
	£°	1940-7		SLOMERS RONALD A	50.5	o	0.0%
		841-1		LESSNER DAVID W	59.5	5	8.4%
		842-4		KIGER BRIAN A	34.5	1	2.9%
		843-7		WEST WALTER J	57,5	• 0	0.0%
4		844-1		DYMKOSKI DAVID C	46.70	- <del>1</del> 0 <del>1</del>	2.2%
		846-2		PHILLIPS JOSEPH S	33.5	5	14.9%
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TERR E		BZ PITTSBURGH PA : DISTRICT NAME		STATUS	AGENT NAME	PLACED POLICIES	MATCHES	RATID	
	54B	BUTLER BR PA	027-1		LUCAS JULEEN M	28.0	0	0.0%	
			041-2		MARSHALL JR RICHARD D	14.0	0	0.0%	
			047-5		MARTINI ROBERT R	78.5	5	5. 4%	
			049-4		BADGER MATTHEW	87.5	1	1.1%	
		-,,	050-1		RODGERS JEFFREY J	25.0	0	0.0%	
			054-3		GALLAGHER KEITH R	9,0	c	0.0%	_
			500-7		HERRMANN RONALD P	1.0	0	0.0%	
			853-5		FRIEDT JR WILLIAM G	49.5		2.0%	
			824-3		WEIMER DANIEL	53.0	5	9.4%	
			835-1		WETZEL SCOTT W	12.0	0	0.0%	_
			840-7		SLOMERS RONALD A	52.0	<del></del> _	0.0%	
			941-1		LESSNER DAVID W	59.0	6	10.2%	
			842-4		KIGER BRIAN A	39.0	1	2.6%	
			843-7		WEST WALTER J	63.0	- 0	0.0%	
	·········		844-1		DYMKOSKI DAYID C	53.5	1	1,9%	
			846-2		PHILLIPS JOSEPH 5	42.0	5	11.9%	
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DIST# DISTRICT NAME	AGENCY STATUS	AGENT NAME	PLACED POLICIES	MATCHES	RATIO
548 BUTLER BR PA	027-1	LUCAS JOLEEN M	29.0	0	0.0x
	<u>5-140</u>	MARSHALL JR RICHARD D	18.0	0	0.0%
	047-5	MARTINI ROBERT R	76.0	3	3,9%
	049-4	BADGER HATTHEW	91.5	<del></del>	1,1%
·	050-1	RODGERS JEFFREY J	25,0	0	0.0%
	054-3	GALLAGHER KEITH R	12.0	0	0.0%
-	823-2	FRIEDT OR WILLIAM G	55.0		1.8%
<del></del>	824-3	WEIMER DANIEL	57.5	4	7.0%
	835-1	HETZEL SCOTT W	24.0 0	0	0.0%
<del></del>	840-7	SLOMERS RONALD A	57.0	<del>- 0</del> -	0.0%
	841 - 1	LESSNER DAVID W	57.0		8.8%
	842-4	KIGER BRIAN A	43.0	5	4.7%
	843-7	NEST HALTER J	70.5	<del></del>	1.4%
<del></del>	844-1	DYMKOSKI DAVID C	57.5.	2	3 5%
	846-2	PHILLIPS JOSEPH S	44.0	4	9.17
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E	REGION R	82 PITTSBURGH PA	REG			PLACED		
	DI51#	DISTRICT NAME	AGENCY	STATUS	AGENT NAME	PLACED FOLICIES	MATCHES	RATIO
	548	BUTLER BR PA	027-1		LUCAS JOLEEN M	34.0	0	0.0%
			041-2		MARSHALL JR RICHARD D	24.0	0	0.03
			047-5		MARTINI ROBERT R	69.0	3	4.3%
		·	049-4		BADGER MATTHEN	80.0	5	2.5%
			050-1		RODGERS JEFEREY J	23.0	0	0.07
			054-3		GALLAGHER KEITH R	19.0	0	0.0%
		<del></del>	823-2	<del></del>	FRIEDT JR WILLIAM G	57.0	2	3.5%
		<del></del>	824-3		HEIMER DANIFL	57.5	1	1.7%
			835-1		WETZEL SCOTT W	31.0	0	0.0%
			840-7		SLOMERS RONALD A	52.0	1	1.9%
			841-1_		LESSNER DAVID W	55.0.	5	9.1%
			842-4		KIGER BRIAN A	45.0	ч	8.9%
			843-7		HEST HALTER J	73.5	1	1,4%
		<del>-</del> "	846-2		PRILLIPS JOSEPH S	45.5	5	11.0%
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			<del></del>					

E REGION R82 PITTSBURGH PA			VE HUNTHS THROUGH FEBRUARY			
DIST# DISTRICT NAME	AGENCY S	TATUS	AGENT NAME	PLACED POLICIES	MATCHES	RATIO
54B BUTLER BR PA	027-1		LUCAS JOLEEN M	34.5	0	0.0%
	S-140		MARSHALL UR RICHARD D	26.0		<del>0.0%</del>
	046-2		GRIEB JOHN A	.5	0	0.0%
	047-5		MARTINI ROBERT R	68.0	5	2.9%
	049=4	· ·	BRDGER HATTHER	74.5		<del>1.3%</del>
	050-1		RODGERS JEFFREY J	20.5	.0	0.0%
	054-3		GALLAGHER KEITH R	23.5	· 0	0.0%
	853-5		FRIEDT OR WILLIAM G	51.5		5.8%
	E-P\$8		HEIMER DANJEL	57.5	1	1.7%
	835-1		WETZEL SCOTT W	44.0	0	0.0%
	840-7	<u>`</u>	SCOMERS RONALD A	<del>55.0</del> -	<del></del>	1.8%
	B41-1		LESSMER DAVID W	55.0	5	9.1%
	842-4		KIGER BRIAN A	43.5	5	11.5%
``	843-7		WEST WALTER J	71.0	<del></del>	1.4%
	844-2		HASHBURN BRIAN M	2.5	0	0.0%
	846-2		PHILLIPS JOSEPH S	45.5	. 4	8.8%
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		FINANCED BY PRESENT POLICY VE HONTHS THROUGH MARCH	1993	<del></del>	<del></del>
E REGION R82 PITTSBURGH PA DIST# DISTRICT NAME	AGENCY STATUS	AGENT NAME	PLACED POLICIES	MATCHES	RATIO
54B BUTLER BR PA	027-1	LUCAS JOLEEN M	36.5	0	0.0%
	041-5	MARSHALL JR RICHARD D	34.0	0	0.0%
	E-EPO	SIMMONS CHRISTOPHER T	6.0	0	0.0%
	046-2	GRIEB JOHN A	3.0	0	0.0%
	047-5	MARTINI ROBERT R	69.0	3	4.3%
	045-4	BADGER MATTHEW	63.5		1.6%
	050-1	RODGERS JEFFREY J	20.5	0	0.0%
	054-3	GALLAGHER KEITH R	26.5		0.0%
	823-2	FRIEDT JR WILLIAM G	49.0	ч	8.2%
	824-3	WEIMER DANIEL	56.5	1	1.8%
	835-1	WETZEL SCOTT W	52.0		1.9%
	840-7	SLOMERS RONALD A	41.5	1	2.4%
	841-1	LESSNER DAVID W	57.0	5	8.8%
	842-4	KIGER BRIAN A	47.0	ч	8.5%
	843-7	HEST WALTER J	72.0	1	1.4%
	844-2	WASHBURN BRIAN M	5.5	0	0.0%
	846-2	PHILLIPS JOSEPH S	43.5	<del></del>	11.5%
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			<u>₹Ţ₽</u> EĽ	FINANCED BY PRESENT POLICY YE MUNTHS THROUGH APRIL	1993			
	BZ PITTSBURGH PA I DISTRICT NAME	AGENCY	STATUS	AGENT NAME	PLACED POLICIES	MATCHES	RATIO	
54B	BUTLER BR PA	027-1	··-	LUCAS JOLEEN M	38.0	0	0.07	
		041-2		MARSHALL JR RICHARD D	39.0	0	0.0%	
		043-3_		SIMMONS CHRISTOPHER I	8.0		0.0%	
		047-5		MARTINI ROBERT R	63.5	3	4.7%	
***************************************		. 048-1		YDST RONALD #	4.0	0	0.0%	
		049-4		RADGER MATTHEW	54_0		1.92	
		050-1		RODGERS JEFFREY J	17.0	0	0.0%	
<del></del>	<del></del>	054-3		GALLAGHER KEITH R	31.0	0 .	0.0%	
	<del></del>			FRIEDT JR WILLIAM G	47.5	4	8.4%	•
		824-3		WEIMER DANIEL	52.5	, 1	1.9%	
	· ·	835~1		WETZEL SCOTT W	58.0	1	1.5%	
	·	841-1		LESSNER DAVID H	56.0	5	8_92	
	•	842-4		KIGER BRIAN A	42.5	ч	9.4%	٠
- 4		843-7		WEST WALTER J	62.0		3.2%	
		844-2		MASHBURN BRIAN M	5_5		0 oż	
		846-2		PHILLIPS JOSEPH S	44.5	5	11.2%	
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DIST#	DISTRICT NAME	AGENCY ST	ATUS AGENT NAME	PLACED POLICIES	MATCHES	RATIO
54B	BUTLER BR PA	027-1	LUCAS JOLEEN M	39.0	0	0.0%
		041-2	, MARSHALL JR RICHARD D	41.0	0	0.0%
		043-3	SIMMONS CHRISTOPHER T	9.0		0.0%
		047-5	MARTINI ROBERT R	. 64.5	· 3	4.7%
	<del></del>	04B-1	YOST RONALD W	10.0	0	0.0%
		049-4	BADGER MATTHEN	49.0		2.0%
		050-1	RODGERS JEFFREY J	18.0	0	0.0%
		054-3	GALLAGHER KEITH R	33.0	- 1	3.0%
		500-7	HERRMANN RONALD P	1.0	0	0.0%
		823-2	FRIEDT JR WILLIAM G	42.5	· 4	9.4%
		824-3	WEIMER DANIEL	49.0	<del></del> 1	2.0%
		<u>835-1</u>	HEIZEL SCOTT W	70.0		1.4%
		841-1	LESSNER DAVID W	56.0	5	8.9%
	<del></del>	842-4	KIGER BRIAN'A	41.0	ч	9.8%
		843-7	WEST WALTER J	61.5	3	4.9%
		844-5	WASHBURN BRIAN M	9.5	0	0.0%
		846-2	. PHILLIPS JOSEPH S	39.0	5	12.8%
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		NE	J ISSUES ADDA	DENT: V	STNANCED BY DESCRIPTION TO	va. 155		PAGE 509
-		1467	ACENCY REPORT	THE	FINANCED BY PRESENT POLICY OF MONTHS THROUGH JULY	YALUES 1993		
Ε	REGION RE	2 PITTSBURGH PA	æg					·
	DIST#	DISTRICT NAME	AGENCY S	TATUS	AGENT NAME	PLACED POLICIES	MATCHES	RATIO
	548	BUTLER BR PA	027-1		LUCAS JOLEEN M	34.0	0	0.0%
		· · · · · · · · · · · · · · · · · · ·	041-2		MARSHALL JR RICHARD D	46.5		0.0%
			046-3		GRASZI, PAUL E	2.0	0	0.0%
			047-5		MARTINI ROBERT R	64.0	2	3,1%
		· ·	099-4		BADGER MATTHEW	48.5	<del></del>	2.1%
			050-1		RODGERS JEFFREY J	9.5	0	0.0%
			054-3		GALLAGHER KEITH R	35.0	Ť	2.8%
	<del></del>		500-7		HERRMANN RUNALD P	1.0		0.0%
			853-2		FRIEDT JR WILLIAM G	29.0	ų	13.8%
			E-P58		MEIMER DANIEL	45.0	2	4.4%
			835-1		METZEL SCOTT W	72.0		1,47
		<u> </u>	841-1		LESSNER DAVID W	50.5	4	7.9%
			842-4		KIGER BRIAN A	46.5	ч	8.6%
			893-7		WEST WALTER J	59.0	3	5.1%
	·		844-2		WASHBURN BRIAN M	12.5	0	0.0%
			846-2		PHILLIPS JOSEPH S	~ 40.Q	5	12.5%
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DIST#	DISTRICT NAME	AGENCY	STATUS	AGENT NAME	POLIČÍES	MATCHE5	RATIO
54B	BUTLER BR PA	041-2		MARSHALL JR RICHARD D	47.5	0	0.0%
		047-5		MARTINI RUBERT R	58.5	1	1.7%
		<u> </u>		BADGER MATTHEW	42.0		4.8%
		050-1		RODGERS JEFFREY J	8.0	0	0.0%
		054-3		GALLAGHER KEITH R	46.0	1	2.2%
		500-7		HERRMANN RONALD P	1.0	0	0.0%
		823-2		FRIEDT JR WILLIAM G	26.0	4	15.4%
		824-3	<del> </del>	WEIMER DANIEL	38.5	2	5.2%
		835-1		HETZEL SCOTT W	71.0		1.4%
		840-2		FOGLIA MATTHEN A	4.0	0	0.0%
		841-1		LESSNER DAVID N	48.0	3	6.3%
		842-4		KIGER RRIAN A	44.5	5	11.2%
		843-7		HEST HALTER J	59.0	3	5.1%
_		846-2		PHILLIPS JOSEPH S	38.0	- 5	13.2%
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	PITTSBURGH PA I ISTRICT NAME	AGENCY STATE	JS ACENT NAME	PLACED POLICIES	MATCHES	RATIO
54B B	UTLER BR PA	041-2	MARSHALL JR RICHARD D	50. <b>0</b>	0	. 0.04
		046-3	GRASZL PAUL E	4.0	ō	0.0%
		047-5	MARTINI ROBERT R	61.0		1.6%
		, 049-4	BADGER MATTHEW	44.0	- 1	2.3%
		050-1	RODGERS JEFFREY J	8.0	0	0.0
		054-3	GALL OGHER KETTH R	42.0	1	2.4%
•		500-7	HERRMANN RONALD P	1.0	0	0.0%
		823-2	FRIEDT JR HILLIAM G	25.0		16.0%
		824-3	WEIMER DANIFL	42.5		4.73
•		835-1	WETZEL SCOTT W	72.0	1	1.4%
		841-1	LESSNER DAVID W	49.0		8.2×
•		842-4	KIGER BRIAN A	47.5		8.43
•	•	843~7	WEST WALTER J	59.0	3	5.1%
	<del></del>	844-2	WASHBURN BRIAN M	14.5	0	0.0%
		846-2	PHILLIPS JOSEPH S	37.0	5	13.5%
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PIC.	AGENCY REPORT - THEL	FINANCED BY PRESENT POLICY VE VE MONTHS THROUGH FEBRUARY	ALUES 1991			
PR B REGION REZ PITTSBURGH, PA.	REG .		,		, ,	• •
- DIST# -DISTRICT NAME	AGENCY STATUS	AGENT NAME	PLACED	HATCHES	*RATIO	
DOTEEN TH		SRBO WILLIAM K	55.0	55	10.02	- "
· · · · · · · · · · · · · · · · · ·	043-3	ENDRES CATHERINE A	30.5	3	9.8%	
	046-1	MANUEL TODD M	. 50.0	. 1	2.0%	
	048-3	MEIMER ERIC 5	4.0	<del></del>	25.0%	
	049-4	BADGER MATTHEW	11.0		9.12	٠.
	950-2	HERCEG DOUGLAS A	32.0	. ' <b>4</b>	12.5%	
	05परा	HEATH-HAZLETT TOOD	39.0		אס־ס־יי	
للمستقلصين سيست للمناور والأرامي	500-6	5ABO STEVEN CRAIG	1.0	<u>, jo . '</u>	0.0%	
·	511-2	HERRMANN RONALD P	.0	. 1	* 7	
	512-4	GRIFFIJH DAVID E	11.5	<del></del>	34.8%	٠:
	816-1	SEBASTIAN STEPHEN A	44.5	. <sup>1</sup> . g	20.2%	
	823-2.	FRIEDT JR WILLIAM G	43.0	9	20.9%	
	824-3	METMER DANTER	54.0	<u></u>	38.9%	
	835-5	ZAPPIA ANTHONY J	43.0	16	37.2%	•
	837-3	RESNICK JAMES A	21.0	- 6	28.6%	
	840-7	SCOMERS RONALD A	1-0	<del></del>	0.0%	··
	841-1	LESSMER DAVID W	51.5	13	25.2%	
	845-4	KIGER BRIAN A	42.0	, 6	14.3%	
		WEST WALTER J	3.5	· ·		
	845-2	WATT APRIL H	66.0	•	**************************************	
	. 846-2; G··	PHILLIPS JOSEPH 5		. 12	18.2%	
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<u> </u>		<u> </u>	CONF	IDENT	ΙΔΙ	

	NE!	ISSUES APPARE	NTLY FINANCED BY	PRESENT POL		ES .	, P.	AGE 954	-
PP I PEGION R82	,		THELVE MONTHS T	HROUGH	- <del>MAY-199</del>	·			
	STPICT NAME		ATUS AGENT, NAM	E .		POLICIES	MATCHES .	RATIO	
in and page	TLER PP	CH1'-1	SABO WILL	YOM D		41.5	. 24	57.8%	
945 BU	ILER PP	043-3	ENDRES CO			16.a		12,5%	
•		044-1	MILK DONE	· ·		12.0	0	0.0%	
***		045-3	WEIL RICH			20.0	1,	5.0%	*
		046-1	MANUEL TE						·
	•	047-2	การเกีย		_,	475	. 0	0.0%	
		050-2	HERCEG DO			3.0	0	0.0%	
130		-05Y-1	BECCAN JO	DI L					
		510-1	SABD RICH	ARD P.	•	43.5	14	32.2%	٠.
		51:-2	HERRMANN	RONALD P		27.0	15	55.6%	
٠.		<del>512-2</del>	SPANCLER	MORK E		<del>- 55.0</del>	14	25.5%	
•	: ,	815-6	CARTER MI	CHAEL R		2.0 .	0	0.0%	
	·\$	816-1	SEBASTIAN	STEPHEN A		16.5	2 .	12.1%	*
		853-5	FRIEDT -R	WILLIAM-G		37.0		18.9¥	
		824-3	WEIMER DA	NIEL .		47.5	11	23.2%	
		833-5	LAVERY JO	HN P	-	34.0	. 7	20.6%	
•		835-5	ZAPPIA-AN	THONY		12 Ù	5	<del>- 33.3</del> %	· ·
		836-3	GRIFFITH	DAVID E		in V	. 7	50.0%	
		8373	· RESNICK J	AMES A		17.0	2 .	11.8%	·
			MACE DORR	IN K		<del>: 7. <u>c</u></del>		0.0%	·
		839-4	BOYER WIL	LIAM C		55:0	, 7.	12.5%	,
• •	• .	841-1	LESSNER D	WAID, M		nd U	11	22.4%	
			KIČES BSI	<u> ама : "</u>		11.0	- 0	<u> </u>	
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			NEW	ISSUES APP NCY REPOR	PARENTLÝ PT - THEL	FINANCED BY	PRESENT POLICY	VALUES .	*		
EPP I	PEGION R8	⊇ PITTSBU	IRGH, PA.RE(								
٠		DISTRICT		AGENCY .	STATUS	AGENT NAME		- POLICIES	MATCHES	RATIO	
. •	945			845-2		WATT APRIL		57.5	7.	12.2%	
		: : : : : : : : : : : : : : : : : : : :		<del></del>		PHILLIPS J	DSEPHI 5	63.0			
		-	1.7 \$						•		
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, NE	U ISSIFS ADDADENTIV	ETHANGER BY DOBOTO			PAGE 950
		FINANCED BY PRESENT POLICY VE MONTHS THROUGH JANUAR	VALUES Y 1990		
REGION R82 PITTSBURGH, PA.			PLACED		
DIST# DISTRICT NAME	AGENCY STATUS	AGENT NAME	POLICIES	MATCHES	RATIO
945 BUTLER BR PA	041-1 ·	SABO WILLIAM R	21.0	<del>11</del>	52.4%
	045-3	WEIL RICHARD H	5.0		0.03
	815-5	HERRMANN RONALD P	44.0	19	43.2%
	823-5	FRIEDT JR WILLIAM G	21.0		4.8%
The second of th	824-3	WEIPER DANIEL		14	23.93
	833-5	LAVERY JOHN P	0,15	4	19.0%
	835-5	ZAPPIA ANTHONY J	2.5	0	0.0%
	836-3	GRIFFITH DAVID F	19_5	10	51.3k
	837-3	RESNICK JAMES A	29,5	2	6.8%
	839-4	BOYER WILLIAM C	55.0	·	9.18
	<u>841 - 1</u>	LESSNER DAVID N	50.0		20.0%
	844-2	SABO RICHARD P	60.0.	18	30.0%
· · · · · · · · · · · · · · · · · · ·	845-5	WATT APRIL H	60.0	7	11.7%
	846-2	PHILL IPS JOSEPH 5	63.5	<u>8</u>	. 12.6%
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REGION R82 PITTSBURGH, PA. I	REG AGENCY STA	TUS AGENT NAME	PLACED		
		TO THE THIRE	POLICIES	MATCHES	RATIO
943 BUTLER PA		SABO WILLIAM R	33,5	<del></del>	59.7%
	<u> </u>	GERRICH CATHERINE A	11,5	0	0.0%
	0 <del>44 -</del> 1	WILK DONALD T	4.5	0	0.0%
	045-3	WEIL RICHARD H	8.0		· <del>0.0*</del>
·· ••: •••	510-1	SABO RICHARD P	51.5	15	29.1%
	511-2	HERRMANN RONALD P	30.0	15	50.0%
• • • • • • • • • • • • • • • • • • • •	512-2	SPANGLER MARK E	64.5		23:3%-
	816-1	SEBASTIAN STEPHEN A	8.0	. 1	12.5%
	823-2	FRIEDT JR WILLIAM G	35.0	6	17,1%
	824-3 ····	NEIMER DANIEL	<del>- 54.5 -</del>		= = = = = = = = = = = = = = = = = = =
	833-5	LAVERY JOHN P	30.0	8	20.0%
	835-5	ZAPPIA ANTHONY J	14.0	3	21,4%
	836-3	GRIFFITH DAVID E		·	54.1% ···
	837-3	RESNICK JAMES A	23.0	3	13.0%
	838-4	MACE DORRIN K	1.0		0.0%
	899-4	BOYER HILLIAM C			·9, 1%
	841-1	LESSNER DAVID W	49.0	9	18,4%
	845-2	WATT APRIL M	57,5		10.4%
	846-2	PHILLIPS JOSEPH S	72.5		
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REGION R82 PITTSBURGH, FA. F		TLY FINANCED BY PRESENT POLICY THELVE MONTHS THROUGH FERRUARY	1930		
DIST# DISTRICT NAME	AGENCY STAT	TUS AGENT NAME	PLACED POLICIES	MATCHES	RATIO
945 BUTLER PA	041-1	SABO WILLIAM R	27.0	14	51.9%
	E-EPO	GERRICH CATHERINE A	3.0	۵	0.0%
	045-3	WEIL RICHARD M	5.0	D	0.0%
	510-1	SABO RICHARD P	59. Q	17	28.8%
	815-5	HERRMANN RONALD P	42.5	17	40.0%
	816-1	SEBASTIAN STEPHEN A	2.0	0	, 0.0%
	823-2	FRIEDT JR WILLIAM G	27.5	Ч	14.5%
	. 824-3	WEIMER DANIEL	51.5	10	19.42
	833-5	LAVERY JOHN P	25.0	4	16.0%
	835-5	ZAPPIA ANTHONY J	5.0	0	0.0%
	B36-3	GRIFFITH DAVID E	17.5	8	45.7%
	837-3	RESNICK JAMES A	26.0	2	7.7%
	839-4	BOYER WILLIAM C	56.5	5	8.8x
	841-1	LESSNER DAVID W	52.0	9	17.2%
	845-2	WATT APRIL M	61.0	7	11.5%
	846-2	PHILLIPS JOSEPH S	67.5	10	14.8%
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TERR	I REGI	ON R	R PITTS	BURGH, PA.R		T THELY	INANCED BY PRESENT POI E MONTHS THROUGH	<del>(PRIL 1990</del>		·		,
: .			DISTRIC		AGENCY	STATUS	AGENT NAME		PLACED POLICIES	MATCHES .	RATIO	. •
-	5	145	- BUTLER"	PA .	041-1	-93, 3,	SABO WILLIAM R	• •	37.5		58.7x	
			• • • • •	•	044-1	:	WILK DONALD T		9.0	. 0	0.0%	
<del>.</del>	· ·	<del></del>	<del></del>		045-3		WEIL RICHARD N	20	14,0	1,	7.1%	
			<u>.</u>		<del>047-2 -</del> 510-1		SABO RICHARD P	·	<del></del>	14	29.5%	
<u> </u>	<del></del>		• •	<del></del>	511-2	<del></del>	HERRMANN RONALD P		Ž7.0	15	55.6%	<del></del>
		-		·	512,-2 816-1	•	SEBASTIAN STEPHEN A.	, -,	58.0 15.0	1	6.7%	·
- <del>.</del> .	<del></del>	<u> </u>	·	.,	853-5	:	FRIEDT JR WILLIAM G		37.0	7	18.9x	
	·		<del></del>	* .	824-3	<u></u>	HEIMER DANIEL		<del>50,0</del> .		22.0%	
<u>.</u>		<u>:</u>	·		833-5 835-5		ZAPPIA ANTHONY J		-33.0 17.5	6	18.2%	···
				***	836-3		-GRIFFITH DAVID E	<del> </del>	14.5		55.2x	
·			······		837-3 838-4		RESNICK JAMES A		25.0	3	12.0%	
	· 	<u>:</u>	·•				BOYER HILLIAM C	· · · · · ·	61.5		11.4%	<u> </u>
					8911	:	LESSNER DAVID W		48.0	11	22.9x	·
		:			842°4 845-2		KIGER BRIAN A	• •	1.0 	0	0.0x 9.7x	
			· · `		846-2		PHILLIPS JOSEPH S		66.5	11	16.5%	
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ERP G	REGION RE	Z PITTSBURGH, PA.		T - TWEL	FINANCED BY PRESENT POLICY VE MONTHS THROUGH AUGUS	T 1990	*.		
	DESTR-	DISTRICT NAME	AGENCY	STATUS	AGENT NAME	PLACED POLICIES	- HATCHES	RATIO	•.
	· <del>545</del>	BUTLER PA	· 0'+1 -1 ·		- SABO WILLIAM R	<del>-55.0</del>	29	<del></del>	
	***		042-1	£	FANCELLA WENDY	1.0	. 0	0.0%	
	7.1		043-3	Ε	ENDRES CATHERINE A	20.0	3	15.03	,
,	<del></del>		<del></del>		HILK DONNED T		<del></del>		
			C-2P0		WEIL RICHARD Marrow	28.5	. <b>1</b>	3.5%	
			096-1,		MANUEL TODO M	23.0	0	0.0%	
. · · · .		···	<del>047-2</del>		DITULLIO MARK D		· · · · ·	0.0N	
•			048-2		LENHART RONALD R	10.5		9.5%	
			050-2		HERCEG DOUGLAS A	9.0		11.4%	<del></del>
		···	<del></del>		DEGGAN JODI L	8.6	- O		
			052-2		KARENBAUER THOMAS M	7.0	0	0.0%	
•	-		500-6		SABO STEVEN CRAIG	1.0	· 0	0.0%	
<u> </u>	·		510 1		SABO RICHARD P		<u></u>	31.41	
•			511-2.		HERRMANN RONALD P	16.0	. j. 11	68.8%	$N_{\rm tot} = 0$
	净		512-3		MARSILI MICHAEL J	76.5	39	51.0%	
1 ;	<del>`</del> -	<u>;</u>		<del></del>	CARTER MICHAEL R			0.0%	
		* .	815-1	•	SEBASTIAN STEPHEN A	31.0	.4	12.5%	
			823-2		FRIEDT JR WILLIAM G	39.0	10	25,6%	
	<del></del>	<del></del> -	824-3		HETHER DONIEL	50.5		22 02	٠,
			833-5		LAVERY JOHN P	30.5	. 8	26.2%	
	-		835-5	-	ZAPPIA ANTHUNY J	30.5	12	39.3%	<del></del>
			836-3	<del></del>	CRIFFITH DAVID E	15.5		38.7%	·
			837-3		RESNICK JAMES A	14.6	3	21.4%	
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<u>-</u> i		<del>945</del>		<del></del>		<u> </u>	<del>839-1</del>	<u> </u>	- BOYER HILLIAM-C		—— <del></del>			
					<u>- '                                   </u>		841-1	-, 1	LESSNER DAVID W		53.5	9	16.8%	
-			4,		٠.		845-4		KIGER BRIAN A		21.5	. 5	9.37	, ,
/ 3					, ,		<del>845-2</del>	·	HATT APRIL H	<del></del>	<del>57.5</del>	<u> </u>		
, .						· 	846-S		PHILLIPS JOSEPH S	<del></del>	62.5	. 11	17.5%	
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P G RE		2 PIÍTSBURGH,PA				PLACED			
	DIST#	DISTRICT NAME	AGENCY	รกักรบร	AGENT NAME .	POLICIES	MATCHES	RATIO	
	945	BUTLER PA	041-1		SABO WILLIAM R	50.0	. 28	46.7%	
			9 043-3		ENDRES CATHERINE A	21.0	3	14.32	
		•	045-3		WEIL RICHARD M	• 34.0	ų	11.8%	٠.
			046-1		MANUEL TODD M	35.0	1	2.9%	
· 		<u> </u>	097-2_	ь.	DITULIO MARK D	11.5		8.7%	
	٠,		. 048-2		LENHART RONALD R	17.5	3	17.1%	
• :			050-2		HERCEG DOUGLAS A	<b>▶ 16.5</b>	1	6.1%	
• :		<u> </u>	052-2		KARENBALIER THOMAS M	9.5		0_0 <u>x</u>	
•			054-1		HEATH-HAZLETT TODD	7.0	. 0	0.0%	
•	<u></u>		500-6		SABO STEVEN CRAIG .	1.0	. Ú	0.0%	
		`	<u>-510-1</u>		SARO RICHARD P	9.0		. यथ प्र	
	•		511-2 -		HERRMANN RONALD P	13.0	10	76.9%	
			512-3	•	MARSILI MICHAEL J	63.0	. 33	52.4%	
		<del>.</del>			CARTER MICHAEL R	19.5		.5.1%	
			816-1		SEBASTIAN STEPHEN A	37.5	. 7	18.7%	
		<del></del>	853-5	· · ·	FRIEDT JR WILLIAM G .	32.0	11	34.4%	
	<u> </u>		824-3		NEIMER DANTEL	<u>50.5</u>	13	25. 7%	
•	+ '		833-5		LAVERY JOHN P '	26.5	. 14	. 41.5%	
		•	835-5	-	ZAPPIA ANTHONY J	35.0	14	40.0%	-
2	··-	· · · · · · · · · · · · · · · · · · ·	. 836-3		GRIFEITH DAVID F	14_0	<u>5</u>	35_72:	
			837-3		RESNICK JAMES A	16.5	5	30.3%	
	•		841 - 1		LESSNER DAVID W	50.5	ti	21.8%	
		·	845-4		KIGER BRIGN A	32.5	A	18,5%	

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•	DIST	DISTRICT	NAME	AGENCY	STATUS	AGENT NAME		PLACED FOLICIES	MATCHES	RATIO'	
	, 945	•		845-2		WATT APRIL M	**	67.0	. ; 10	14.9%	
- <del></del>	<del></del>			846-2		PHILLIPS INSEPH S	·	. 11 0	- 13	-:118.22	
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o wholes w	82 PITTSBURGH,PA	REG .				
DIST	DISTRICT NAME	AGENCYSTATUS	AGENT-NAME	PLACED POLICIES	MATCHES	PATIC
₹ 945	BUTLER PA	- 041	SABO-WILLTAM R- · · · ·	. 64.6	30	
		043-3	ENDRES CATHERINE A	24.5	30	46.9%
		045-3	WEIL RICHARD M	38.5	ų	12.2%
			HANUEL TODD H		•	10.4%
		047-2	DITULLIO MARK D		1	2.6%
		048-2	LENHART RONALD P	13.0 19.5	2	15.4%
					•	25.6%
		052-2		18.0	1	5.5%
		054-1	KARENBAUER THOMAS M	12.0	. 9	0.0%
			HEATH-HAZLETT TODD	11.5	9	0.0%
		500-6	SABO-STEVEN CRAIS	1:0	0	0.0%
		510-1	5ABO RICHARD P	7.0	. 2	28.6%
		511-2	HERRMANN RONALD P	10.5	9	85.7%
	•	512-3········	MARSILI-MICHAEL J	57.5	29	50.4%
		815-6	CARTER MICHAEL P	18.5	1	5.44
		816-1	SEBASTIAN STEPHEN A	40.5	7	17.3%
		823-2	FRIEDT UR WILLIAM G		- 11	29.75
		824-3	WEIMER DANIEL	53.0	17 -	32.1%
		335-5	ZAPFIA ANTHONY J	38.5	14	36.4%
		836-3	CRIFFITH DAVID-E		4	29.6%
		837-3	RESHICK JAMES A	19.0	5	26.3%
		841-1	LESSNER DAVID H	49.0	12	24.5%
		842-4	KICER BRIAN A		<del>-</del>	16.41
		842-5	WATT APPIL M	71.5	11	15.45
			·		IFIDENT	

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	<del>94</del> 5				·· <del>846</del>	<del></del>	6	<b>-</b>	1	PHIL	L-IPS	-: <del>:00</del> 9	EPH :	) <b></b> · ··-				9.0			12	1	33.34	
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TERR B REGION R82		CHOIL SPECES	/E-XBNTHS THROUGH HARC	<del>11 1991                                </del>			
	STRICT NAME AGENC	STATUS	AGENT NAME	PLACED POLICIES	MATCHES	RATIO	- :
945 BU	TLER PA 041-		- SABO WILLIAM R	55.0	, 17	30.9%	
	<del> </del>		ENDRES CATHERINE A	22.0	<del>3</del>	13.6%	
	.047-		MARTINI ROBERT R	5.0	. 0	0.0%	
	048-		WEIMER ERIC 5	4.0	1 -	25.0%	
	<del></del>		BADGER MATTHEN	20.0	<del></del>	<del>: 5.0%</del>	<del>-:</del>
	054~		HEATH-HAZLETT TODD	48.0	0	0.0%	-
	500-6		SABO STEVEN CRAIG	1.0	. 0	0.0%	
	<del> </del>		HERRIANN RONALD P	- 1.0 -	<del></del>	<del>-130.0≭</del>	<del></del>
	512-		GRIFFITH DAVID'E	6.5	0 .	0.0%	
	816~	7	SEBASTIAN STEPHEN A	38.5`	9	23.4%	
	823	<del>``                                    </del>	FRIEDT JR HILLIAM G	<del></del>		<del>22.8%</del>	<u></u>
	824-3	3	WEIMER DANIEL	51.0	. 19	37.3%	
	835-9	•	ZAPPIA ANTHONY J	36.5	13	35.6%	
	840		SLOHERS RONALD A	6.0	0	0.0%	··· ·
			LESSNER DAVID H	54.5	12	22.0%	
	842-1		· KIGER BRIAN A	49.0	6	12.2%	
	eva		HEST HALTER J	<del>7,5</del> -		0.0%	
	845-8		MATT APRIL M	72.5	12	16.6%	
	> 846-2	, G .	PHILLIPS JOSEPH S	.0	8	* %	
	The state of the s		100		<del></del>		

ERR B R		2 . PITTSBURGH, PA.RE					PLACED.	,	. ,	· ·
	DIST#	DISTRICT NAME	AGENCY	STATUS	AGENT NAME		POLICIES	HATCHES	RATIO	<del></del> -
	54B	BUTLER BR PA	041-1		SABO WILLIAM R	<del></del>	52.0	16	30.82	<del></del>
			-047-5	· ·	MARTINI ROBERT R		. 14.0		0.0x	
			048-Э		WEIMER ERIC S	•	8.5	1	11.8X	
		•	049-4		BADGER MATTHEW	····	. 0.45	1	4.2X	
•		<del></del>	054-1	<u> </u>	FEATH-HAZI ETT TOOD	<u>-</u>	500		0.0x	•
			500-6		SABO STEVEN CRAIG		1.0		0.0x	
			815-7		HERRMANN RONALD P	<del></del>	3.0	1 9 2	33 32	
			-816-L		SEBASTIAN STEPHEN OF		32.5	10	30.8t	
· <u> </u>			823-2		FRIEDT JR WILLIAM G		. 37.5	9	24.03	
			824-3	<u>-</u>	WEIMER DANIEL		56.5	19	33.6%	
	- <del></del>		<del>835-5</del> -		ZAPPIA ANTHONY J	·	36.5		27. 4x	
			836-4	Ď.	GRIFFITH DAVID E		7.0	0	0.0%	
•	•		837-4	100	SABO RICHARD P		2.0	0	0.0%	<del></del>
	<del></del>	·	<del>840-7</del>	<del></del>	SI-DITERS RONALD A				0.00	
	· ·		B41~1		LESSNER DAVID W	\$ i	53.5.	10	(8.7%	
	1 1		845-4		KIGER BRIAN A		50.0	7	14.0%	<u>:</u>
<u>-</u> -	<del>' '</del>		843-7		WEST HALTER !	·- <u>·</u>	10_0		0.0%	`.
			844-3	12	BRYANT JAMES C	٠,		0	0.0%	
			-845-2		WATT APRIL M		69.0	13	18.8%	
	<u> </u>		· · ·	·		i				
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- "			<del></del>				- 1		<del></del>	
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RERE	GION RE	2 PITTSBURĞH,	Pn.REG	· ·			<u> </u>			
	DIST#	DISTRICT NAME		AGENCY	STATUS	AGENT NAME	PULICIES	MATCHES	RATIO	
	54B	BUTLEP BR PA	•	.041-1		SABO WILLIAM R	52.0	15	28.8%	
				047-5	<del></del>	MARTINI ROBERT R	24.0	<del>σ</del>	<del>0.0x</del>	
				C-840		WEIMER ERIC S	9.0		11.1%	
				049-4		BADGER MATTHEW	24.5	2	. 8.2%	
<b>X</b>		i		0511-1		HEATH-HAZLETT TOOD	52.0	<del></del>	0.0%	
1.10				500-6		SABD STEVEN CRAIG	1.0	. 0	0.0%	
1. S.				815-7		HERRMANN RONALD P	5.0	. 1	20.0%	
			<del></del>	823-2		FRIEDT OR WILLIAM, G	40.5	<del></del>	27-23	<del></del>
	· .			824-3		WEIMER DANIEL	56.5	18	_ 31.9%	
•				835-5		ZAPPIA ANTHONY J	37.0	10	27.0%	
	i			<del>837-4</del>		SABO RICHARD P	प.0	- 0.	0.02	··· <del></del>
				840-7		SLOMERS RONALD A	12.5	0	0.0%	
				841-1	•	LESSNER DAVID W	52.5	. 8	15.2%	
				842-4		KIGER BRIAN A	91.0	- <b>7</b>	17.1%	
· .				843-7		WEST WALTER J	15.0	1	6.7%	
			٠,	845-2	_	WATT APRIL H	70.5	.: 12	17.0%	
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		<u> </u>		<del></del>						<u> </u>
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TERR B F	REGION PR	32 PITTSBURGH, PA	REG		VE MUNTHS THROUGH JUNE	. 1991			
	DIST	DISTRICT NAME	AGENCY	STATUS	AGENT NAME	PLACED PLACED	MATCHES '	RATIO	
	54 <i>B</i>	BUTLER BR PA	047-5		MARTINI ROBERT P	28.0	0	0.0%	
		· · · · · · · · · · · · · · · · · · ·	048-3		NEIMER ERIC'S	12.5	2.	16.0%	
			049-4		BADGER MATTHEW	27.5		7.3%	
			054-1	•	HEATH-HAZLETT TODD	55.5	ņ	0.0%	
			500-6	<u>.</u>	SABU STEVEN CRAIG	1.0	<u>-</u>	0.0%	
		The Control of the State of St	815-7		HERRMANN RONALD P	9.5	1	10.5%	
		•	853-5	٠	FRIEDT JR WILLIAM G	41.0	9	22.0%	
	-5		824-3		MEIMER DANIEL	53.5	16	29.9%	
			835-5		ZAPPIA ANTHONY J	35,0	· <u>·</u>	20_0%	
			840-7		SLOMERS RONALD A	15.5	0 .	0.0%	
	·	Andrew Company of the	841-1		LESSNER DAVID A	52.0	<del></del>	17.3%	<del></del>
		:	842-4		KIGER BRIAN A	38.5	· 7	18.22	
		•	843-7		WEST WALTER J	16.0	1	6.3%	
			845-2		WATT APRIL #	62.0	. 11 .	17.7%	<del></del>
			. 846-2		PHILLIPS JOSEPH S	26.5.	5	n.oz	
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		DISTRICT NAME	AGENCY	ราคาบร	AGENT NAME	PLACED POLICIES	MATCHES	RATIO	
	54B	BUTLER BR PA	047-5		HARTINI ROBERT R	35.5		0.0%	
		<del></del>	048-3	<del></del>	HEIMER ERIC S	13.5		19.8%	
	, i		049-4		BADGER MATTHEW	33.0	2	6.1%	
			054-1	<del></del> -	HEATH-HAZLETT TODD	58.5	. 0	0.0%	
			500-7	٠,	HERMANN RONALD P	11.5	0	0.0x	
	÷		823-2		FRIEDT JR HILLIAM G	41.0	. 9	22.0%	
	····	<del></del>	824-3	<del></del>	WEIMER DANIEL	50.5	15	29.7%	<del></del>
<u> </u>					SLOMERS RONALD A	23.0		4.32	
		-	841 - 1		LESSNER DAVID W	49.0	9	18.4%	
	<del></del>		842-4		KIGER BRIAN A	41.5	<del>7</del>	16.9%	
			843-7		WEST WALTER	21.0		9.52	
			845-2	ε	WATT APRIL M	60.0	11	18.3%	
			846-2	i	PHILLIPS JOSEPH 5	29.5		0.0%	
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		<del></del>				CONFIDE	NTIAI		

		2 PITTSBURGH, PA.F	AGENCY	- <del>STATUS -</del>	ASCHT KANE	PLACED FOLICIES	MATCHES	RATIO	<del></del>
	מויכ	BUTLÉR BR PA	- 047-5		MATTINE POSERT R				<del></del>
٠.		·	048-3		WEIHER ERIC S	19.0	.2	10.5%	
			049-4		BADGER MATTHEW	35.5		5.6%	
		<del></del>	054-1	<del></del>	HEATH HAZLETT TODO			0.01	
			500-7		HERRMANN RONALD P	13.0	0	0.0%	
			823-2		FRIEDT JR HILLIAM G	39.0	. 8	20.5%	
			824-3		KEITER DANIEL	51.5	· · · · · · · · · · · · · · · · · · ·	<del>29.1%</del>	
			840-7		SLOMERS RONALD A	28.5	1	3.5%	
		· ·	841-1		LESSNER DAVID W	49.0	8	16.3%	
		<del></del>	<del>848-4</del>		KISER BRIAN A	10.0	<del></del>		
		<u> </u>	843-7		HEST HALTER J	25.5	2	7.8%	•
			845-2	E	HATT APRIL H	758.5	10	17.1%	
		·····	5 16 E		PHILLIPS JOSEPH S	<del></del>		0.04	
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ERF B. SI		2 PITTSBUPGH, PA.	AGENCY SEG	STATUS	AGENT NAME	PLACED POLICIES	MATCHES	PATIO	
		BUTLER BR PA	ņ43-1		PLANTS STACEY	9,0	· ·· · · · · · · · · · · · · · ·	0.0%	
	548	Bureen Barrier	. " <del>19725</del>		PARTINI RUBERT R	59.5	<u> </u>	0.0%	
	٠.	•	048-3		WEIMER ERIC S	21.5	٦ و	9.3%	
	•		049-4		BADGER MATTHEW	44,5	5	4,5%	
				·	HEATH-HAZLETT TODD		<del>-</del>	1 पश्	<b></b>
	•		20-7		HERRMANN RONALD P	13.0		0.0%	
			823-2		FRIEDT JR WILLIAM 5	39.0	9	20.5%	
			829-3	·	WEITHER DANIEL	51.5		25.2%	
			840-7		SLOMERS RONALD A	32.5		3 18	
			841-1		LESSNER DAVID W	50.0	9	16.0%	
			842-4		KIGER BRIAN A	35.0		8.6%	
			843-7		WEST WALTER J	27.0	. 2	7. 43	
	., .		845-2	E	WATT APPIL H	47.5	9	18.9%	
		J	-: 846°C		PHILL IPS JUSEPH S	12.0	- 1	8.3%	
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DISTA DISTRICT NAME "	AGENCY STA	TUS AGENT NAME	PLACED	WATERER	
	magne, m	195 BURN HANE	POLICIES	MATCHES	UITAH
548 PATURE BE PA	051-5	HOPAN MARK T	12.0	<del></del>	25.0%
	032-5	RUCKLEW STEPHANIE	45.0_		19.61
	037-2	NECSON MICHAEL A	45.0	17	37.8%
	043-1	PLANTS STACEY	15.0		0.5€
	047-5	MARTINI ROBERT R	65. <u>0</u>		0.0%
	048-3	WEIMER ERIC S	27.5	. 2	7.3%
	: ņч9- <del>ч</del>	SADGER MATTHEW .	52.5	2	3.8%
·	054-1	HEATH-HAZLETT TODO	66.5	1	1.5%
	060-1	BPOWN JAMES E	8.0	9	0.0%
	500-7	HEPRMANN PONALD P	13.0		0.0%
	823-2	FRIEDT JR WILLIAM G	92.5	8	18.8%
	6-458	WEIMER DANIEL	58.0	13	22.44
	840-7	SLOMERS PONALD A	35.0	1	2.94
	541:t	LESSMER DAVID W	50,5		13.9%
	842-4	KIGER BRIAN A	32.5	2	6.2%
	843-7	WEST WALTER J	33.5	2	6.9%
	<u>845-2 F</u>	WAII APRIL M	40.0	8	20.0%
	846-5	PHILLIPS JOSEPH 5	12.0	1	8.3%

	2 PITTSBURGH PA R	EG ,		FINANCED BY PRESENT POLICY VI VE MONTHS THROUGH NOVEMBER	PLACED.			
DIST#	DISTRICT NAME	AGENCY .	STATUS	- AGENT, NAME	POLICIES *	MATCHES	RATIO	
548	BUTLER BR PA .	035-2		BUCKLEH STEPHANIE . 5	45.0	9	20.0%	······································
<del></del>	<del> </del>	037-2		NELSON MICHAELA	42.0 `	18	42.9%	·.
		043-1		PLANTS STACEY	20.5	. 0	0.0%	1,
		047-5		MARTINI ROBERT R	75.0	. 2	2.7%	
		049-4	<u>-</u>	RADGER MATTHEN	54.5		3.72	
		054-1		HEATH-HAZLETT TODD	. 72:0	1	1.42	
·		500-7		HERRMANN RONALD P.	12.0	. 0	0.0%	<del></del>
	<del> </del>	823-2	···	FRIEDT JR HILLIAM G	37.5	8	21.3%	
		824-3		WEIMER DANIEL	57,5	10	17.4%	
<del></del>	1. 1	840-7	<del></del> -	SLOMERS RONALD A	37.5		2.7%	<del></del>
· · · · · · · · · · · · · · · · · · ·		841-1		LESSNER DAVID W	50.5	7	13.9%	<u> </u>
-	•	842-4		KIGER BRIAN A	29.5	· 2	6.8%	
		843-7		WEST WALTER J	36.5		5.5%	
		845-2	· E \	HATT APŘIL M	33.5	6	17.9%	
		846-2		PHILLIPS JOSEPH S	15.0	5	13.3%	
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DIST# DISTRICT NORE	AGENCY	STATUS	AGENT NAME	PLACED POLICIES	MATCHES	RATIO
548 BUTLER BR PA	035-2		BUCKLEN STEPHANIE	- 47.0	<del></del>	14.9%
والمراجعين والمنافر والمنافر والمنافر والمنافر والمرافر والمرافر والمنافر والمنافر والمنافر والمنافر والمرافر	037-2		NELSON MICHAEL A	39.0	15	38.5%
	043-1		PLANTS STACEY	20.5	0	9.0%
	047-5		MARTINI ROBERT R	80.0	<del></del>	2.5%
- Book of the community	049-4		BADGER HATTHEN	53,0	11	1.9%
	054 - 1		HEATH-HAZLETT TODD	73.0	2	2.71
TO THE RESERVE OF THE PARTY OF	500 - 7		HERRIYAYAN RONALD P	11.0	<del></del>	9.0%
	853-5		FRIEDT JR HILLIAM G	26.5	6	22.6%
	824 3		WEIMER DANIEL	57.5	Ŗ	13.9%
The same of the sa	84G->		SLOHERS RONALD A	41.5		2.4%
tion of the second control of the second con	841-1		LESSNER DOVID H	48.5		19.92
	842-4		KIGER BRIAN A	31.0	2	6.5%
	843-7		HEST HALTER .)	38.5		5.27
	845-2	0	HATT APRIL M	28.0	<u> </u>	14,3%
	346 - 2		PHILLIPS JOSEPH 9	17.0	2	11.82
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DIST# DISTRICT N	AME AGENCY	STATUS	AGENT NAME	PLACED POLICIES	MATCHES	RATIO
548 BUTLER BR	PA 035-2		BUCKLEN STEPHANIE	. 44.5		15.7%
	037-2		NELSON MICHAEL A	36.5	14	38.4%
	043-1		PLANTS STACEY	24.0	0	0.0%
	047-5.		MARTINI RUBERT R	87.0		3,4%
	049-4		BADGER MATTHEW	60.0	1	1.7%
	050-1		RODGERS JEFFREY J	3.0	0	0.0%
-	054-1		HEATH-HAZLETT TODD	61.5	· <u> </u>	3.3%
	500-7		HERRMANN RONALD P	11.0	0	0.0%
•	823-2		FRIEDT JR WILLIAM G	. 26.0	6	23.1%
<del></del>	. 824-3		WEIMER DANIEL "	53.0	9	17.04
<del></del>	. 840-7	·	SLOMERS RONALD A	46.0		2.2%
	.841-1		LESSNER, DAVID W	- 47.5	. 6	12.6%
· · · · · · · · · · · · · · · · · · ·	842-4		KIGER BRIAN A	35.0		5.7%
·	843-7		WEST WALTER J	42.5		ዛ. 7%
	844-1		DYMKOSKI DAVID C	4.0	0	0.0%
	845-2		WATT APRIC M	25.0	ч —	16.0x
	846-2		PHILLIPS JOSEPH S	21.0	2	9.5%
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DISTH DISTRICT NAME	AGENCY STATUS	AGENT NAME	PLACED POLÍCIES	MATCHES .	KATIO		
54B BUTLER BR PA	035-5	BUCKLEH STEPHANIE	41.5	6	14.5%		
	043-1	PLANTS STACEY	29.0	0	0.0%		
	047-5	MARTINI ROBERT R	92.0	3 ~	3.3%		
	049-4	BADGER MATTHEW	68.0	2	2.9%		
	050-1	RODGERS JEFEREY J	<b>5.</b> 0	. 0	0.0%		
	054-1	HEATH-HAZLETT TODD	56.0	5	3.0%		
	500-7	HERRHANN RONALD P	11.0	0	0.0%		
	823-2	FRIEDT JR WILLIAM G	30.0	6	20.0%		
	824-3	WEIMER DANIEL	51.5	8	15.5%		
	840-7	SLOMERS RONALD A	49.0	1	2.0%		
	841-1	1ESSNER DAVID W	48.0		8.3%		
	842-4	KIGER BRIAN A	37.0	2	5.4%		
	843-7	WEST WALTER J	48.0	2	4.2%		
	844-1	DYMKOSKI DAVID C	13.5		0.0%		
	845-2 D	WATT APRIL M	18.5	4	21.6%		
	846-5	PHILLIPS JOSEPH S	21.0	3	14.3%		
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			CON	NFIDENTIAL			
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<u>PEGION R82 PITTSBURGH P</u> DIST# DISTRICT NAME	AGENÇY	STATUS	AGENT NAME	PLACED POLICIES	MATCHES	PATIO
548 BUTLER BP PA	043-1		PLANTS STACEY	29.0	0	0.5%
	047-5		MAPTINI ROBERT P	90.5	3	3.3%
·	049-4		RADGER MATIHEN	73.5		2.7%
	959-1		RODGERS JEFFREY J	7.0	0	0.0%
<del></del>	500-7	· · · · · · · · · · · · · · · · · · ·	HERRMANN RONALD P	11.0	<u>-</u>	0.0%
·	823-2		ERIEDT JR WILLIAM G	30.0	<u> </u>	15.7%
•	824-3		WEIMER DANIEL	47.0	9	19.1%
	840-7		SLOMERS RONALD A	56.0	<del></del>	1.8%
	841+1		LESSNEP DAVID W	50.5		9,9%
	842-4.		KIGEP RPIAN A	33.0	3	9.1%
	843-7		WEST WALTER J	47.5	2	4.2%
	844-1		DYMKOSKI DAVID C	25.5		0.0%
•	845-2	Đ	WATT APRIL M	7.0	ч	57 1%
· · · · · · · · · · · · · · · · · · ·	846-2		PHILLIPS JOSEPH S	27.5	. ч	14.5%
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DIST# DISTRICT NAME	AGENCY STAT	US AGENT NAME	PLACED POLICIES	MATCHES .	RATIO
54B BUTLER BR PA	027-1	LUCAS JOLEEN M	7.0	0	0.0%
	047-5	MARTINI ROBERT R	82.0	3	3.7%
·	049-4	BADGER MATTHEW	84.5	11	1.2%
	050-1	RODGERS JEFFREY J	13.5	0	0.0%
<del></del>	500-7	HERRMANN RONALD P	7.0		0.0%
	823-2	FRIFDT IR WILLIAM G	43.0	1	2.3%
	824-3	WEIMER DANIEL '	51.0	9	17.6%
	840-7	SLOMERS RONALD A	52.0	<del></del>	1.6%
	841-1	LESSNER DAVID W	0.09	5	10.7%
	842-4	KIGER BRIAN A	40.5	2	4.9%
	843-7	WEST WALTER J	59.0	1	1.7%
<del> </del>	844-1	DYMKOSKI DAVID C	28.5		3.5%
	845-2 D	WATT APRIL H	3.0	3	100.0%
	846-2	PHILLIPS JOSEPH 5	33.5	. 4	11.9%
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DIST#	DISTRICT NAME	AGENCY ST	ATUS AGENT NAME	PLACED POLICIES	MATCHES	PATIO
54B	BUTLER BR PA	027-1	LUCAS JOLEEN	M 8.0	0	9.0%
		043-1	PLANTS STACES	35.0	9	0.0%
		047-5	MORTINI ROBER	1.8 88.0	3	3.4%
		049-4	BADGER MATTHE	H 79,ņ	2	2.5%
	···	050-1	RODGERS JEFFR	EY J / 11.5	0	0.0%
		500-7	HERRMANN RONG	IDP 90	0	0.0%
		853-5	FRIEDT JR WIL	LIAM'S 40.0	ч	10.0%
		824-3	WEIMER DANIEL	47.5	9	18.9%
		840-7	SLOMERS RONAL	D 6 60.0	1	1.7%
		841-1	LESSNER DAVID	N 51.0	5	9.8%
		842-4	KIGEP BRIAN A	37.0	2	5.4%
		843-7	WEST WALTER .	58.5		3.4%
		844-1	DYMKOSKI DAVI	D C 26.5	ō	0.0%
	<del></del>	845-2 I	WATT APPIL M	7.0	ч	57.1%
<del></del>		846-2	PHILLIPS JOSE	PH 5 27.5	<del>4</del>	14.5 <u>k</u>
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	IZ PITTSBURGH PA DISTRICT NAME	AGENCY	STATUS	AGENT NAME	PLACED POLICIES		RATIO
548	···			·····		DRICHES	KHITO
248	BUTLER BR PA	027-1		LUCAS JOLEEN M	15.0	0	0.0%
		047-5		MAPTINI ROBEPT R	79.0	ч	5.1%
		<del></del>	·	BADGER MATTHEH			
				RODGERS JEFFREY J	18.0	·	0.0%
		500-7		HERRMANN RONALD P	2.5	o	0.0%
		823-8		FRIEDT JR HILLIAM C	<del></del>		2,1%
		824-3		WEIMER DANIEL	. 57.5	8	13.9%
		840-7		SLOMERS RONALD A	57.5	1	1.7%
		841-1		LESSNER DOVID-H	51.0	<del></del>	7.8%
		842-4		KIGER BRIAN A	39.0	1	2.6%
		843-7		WEST WALTER J	59.5	1	1.7%
		<del></del>		DYMKOSKI DAVID-C	- 34,5	<del></del>	<del>- 2.94</del> -
		846-2	<del></del>	PHILLIPS JOSEPH S	34.0	6	17.6%
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			···		C	ONFIDE	NTIAL
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B BUTLER B	D D+ 007							
	K PA 02/	?-1	LUCAS JOLEEN M		16.0	0	0.0%	
	. 047	-5 ,	MARTINI ROBERT R	<del></del>	79. Q	4	5,1%	
	049	-4	BADGER HATTHEW		83.5	t		٠.
	. 050	-1	RODGERS JEFFREY J		22.0	0 .		
-	500	-7	HERRMANN RONALD P					
	823	-2	FRIEDT JR HILLIAM G	. ,		1		
	824	-3	HEIMER DANIEL			<del></del>		
	840	<del>-7</del>	SLOMERS, RONALD R					
	841	-1		,				
	842	-4	* ************************************					
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	846	-5	PHILLIPS JOSEPH S			- <del>- 1</del> - 6	17.4%	
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		843 844 846 846	823-2 824-3 840-7 841-1 842-4 843-7 844-1 846-2	050-1 RODGERS JEFFREY J 500-7 HERRHANN RONALD P 823-2 FRIEDT JR HILLIAM G 824-3 HEIMER DANIEL 840-7 SLOMERS RONALD R 841-1 LESSNER DAVID H 842-4 KIGER BRIAN A 843-7 NEST HALTER J 844-1 DYMKOSKI DAVID C 846-2 PHILLIPS JOSEPH S	050-1 RODGERS JEFFREY J 500-7 HERRHANN RONALD P B23-2 FRIEDT JR HILLIAM G 824-3 HEIMER DANIEL 640-7 SLOMERS RONALD R 841-1 LESSNER DAYID H 842-4 KIGER BRIAN A 843-7 NESY HALTER J 844-1 DYMKOSKI DAYID C 846-2 PHILLIPS JOSEPH S	050-1 RODGERS JEFFREY J 22.0  500-7 HERRHANN RONALD P 5  823-2 FRIEDT JR HILLIAM G 55.0  824-3 HEIMER DANIEL 53.5  840-7 SLOMERS RONALD R 54.5  841-1 LESSNER DAYID H 56.5  842-4 KIGER BRIAN A 34.0  843-7 NEST HALTER J 59.0  844-1 DYMKOSKI DAYID C 38.0  846-2 PHILLIPS JOSEPH S 34.5	050-1 RODGERS JEFFREY J 22.0 0 500-7 HERRHANN RONALD P 5 0 823-2 FRIEDT JR HILLIAM G 55.0 1 824-3 HEIMER DANIEL 53.5 7 840-7 SLOMERS RONALD R 54.5 0 841-1 LESSNER DAVID H 56.5 5 842-4 KIGER BRIAN R 34.0 I 843-7 MEST HALTER J 59.0 0 844-1 DYMKOSKI DAVID C 38.0 1 846-2 PHILLIPS JOSEPH S 34.5 6	050-1 RODGERS JEFFREY J 22.0 0 0.0%  500-7 HERRHANN RONALD P .5 0 0.0%  823-2 FRIEDI JR HILLIAM G 55.0 1 1.8%  824-3 HEIMER DANIEL 53.5 .7 13.1%  940-7 SLOHERS RONALD R 54.5 0 0.0%  841-1 LESSNER DAVID H 56.5 5 R.EX  842-4 KIGER BRIAM A 34.0 1 2.9%  843-7 MEST HALTER J 59.0 0 0.0%  844-1 DYMKOSKI DAVID C 38.0 1 2.6%  846-2 PHILLIPS JOSEPH S 34.5 6 17.4%

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·	NE	N ISSUES APPA AGENCY REPORT	RENTLY - THEL	FINANCED BY PRESENT POLICY : VE MONTHS THROUGH JUNE	/8LUES 1993		
R E REGION RE	2 PITTSBURGH PA						
DIST#	DISTRICT NAME	AGENCY	STATUS	AGENT NAME	PLACED POLICIES	MATCHES	RATIO
54B	BUTLER BR PA	027-1		LUCAS JOLEEN M	33.0	0	0.0%
		041-2		MARSHALL JR RICHARD D	46.0	0	0.0%
		043-3		SIMMONS CHRISTOPHER T	10.5	0	0.0%
		047-5		MARTINI ROBERT R	67.0	2	3.0%
		048-1		YOST RONALD W	11.0	0	0.0%
		049-4		RADGER MATTHEW	48.5		2.1%
		050-1		RODGERS JEFFREY J	14.5	0	0.0%
		054-3		GALLAGHER KEITH R	33.0	1	3.0%
		500-7		HERRMANN RONALD P	1.0		0.0%
		823-2		FRIEDT JR WILLIAM G	34.5	4	11.6%
		824-3		WEIMER DANIEL	44.0	5.	4.5%
		835-1		WEIZEL SCRIT N	70.0	1	1.48
		841 - 1		LESSNER DAVID W	56.0	5	8.9%
		842-4		KIGER BRIAN A	41.5	<del>''</del> 4	9.6%
		<u>8</u> 43-7		NEST HALTER	60.5	3	5.03
		844-2		WASHBURN BRIAN M	12.5	0	0.0%
		846-2		PHILLIPS JOSEPH S	40.5	5	12.3%
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NEH A	ISSUES APPARENTLY GENCY REPORT - TWEL	FINANCED BY PRESENT POLICY. YE MONTHS THROUGH SEPTEMBER	VALUES 1990			
TERR G REGION RB2 PITTSBURGH, PA.R	EG		PLACED			<del></del>
DISIN DISIRICI NATE	HOERCT STRIUS	RIGERT THINE	LOCICIES	HATCHES	RATEO	<del></del> ,
915 BUILER PR	041-1	SHOW MILLIAM K				
GTS DUILER FR	γ12-1 ε ,	FANCELLA WENDY	81.0	23	17.5%	
	043-3	ENDRES CATHERINE A	1.0	<u> </u>	0.0x	··
			20.0	3	15.0%	
	041-1	HILK DOMHLU T	20.5		• .\ <del>x</del>	
	045-3	HEIL RICHARD M	30.0	3	10.0%	
	046-1	MANUEL TODD H	31.0	" 1	3.2%	*
	047-2		c 10.0		0.0%	
	048-5	LENHART RONALD R	15.5	. 5	12.9%	
The second of th	050-2	HERCEG DOUGLAS A	13.5~	1	: 7:4%	: :
	005-5	KRREMBRUER, THOMAS IN	8.0	- 0	0.0%	
	054-1	HEATH-HAZLETT TODD	2.5		0.0x	
	500-6	SABO STEVEN CRAIG	1.0	0	0.0%	
· · · · · · · · · · · · · · · · · · ·	510-1	SREG KICHARU P	<del></del>	8	69.6%	
	511-2	HERRHANN RONALD P	14.0	10	71.4%	
	512-3	MARSILI MICHAEL U	69.5	38	54.7%	····
<del></del>	813-6	CHRIER HECHHEL R	18.5	- 0	0.0%	
	816-1	SEBASTIAN STEPHEN A	34.5	. 6	17,4%	
•	823-2	FRIEDT JR HILLIAM G	35.5	11	31.0%	
	82)-3	HETHER DINITEL	53.5		26.2%	
and the second second	833-5	LAVERY JOHN P	23,5	9	38.3%	
	835-5	ZAPPIA ANTHONY J	33.0	13	39.4%	
	. 836-3	GRITETTH DAVID E	16.0	٠.٠	37.5%	
	837-3	RESNICK JANES A.	16:0			,
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			EN ISSUES APP AGENCY REPOR	ARENTLY F	FIMANCED BY PRESENT POLICY VE MONTHS THROUGH SEPTEMB	Y VALUES ER 1990				
TERR G F		PITTSBURGH, PA	REG	ਤਾਜਾਹਤ	HOENT NAME.	- P	LACED LICIES	HATCHES .	RATIO	
<u></u> .	945		835°4 841-1	<del></del>	BUYER MILLIAM C LESSNER DAVID H		11.0 51.5 <sup>7</sup>		22.0%	
			842-4	F.	KIGER BRIAN A		30.5	5 -	16.4%	
·	٠,		846-5 843-5 ·	<b>-</b> G	PHILLIPS JOSEPH S		16.0	13	81.3%	٠, .
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